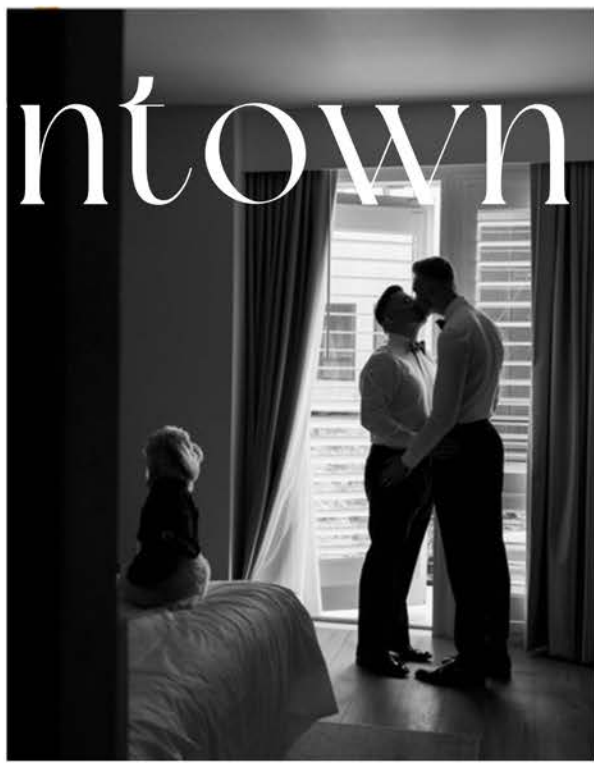


Weddings 2025-2026



@hotelcerroslo



Celebrate your love in the heart of downtown San Luis Obispo. At Hotel Cerro, we offer a full-service wedding experience, providing everything you and your guests need for a seamless and unforgettable celebration. With luxurious accommodations, exquisite cuisine, and thoughtful amenities all in one place, you and your guests can relax and fully enjoy your special day in comfort and style.



The Oak Grill

Savor every moment of your wedding day at Hotel Cerro, where exquisite cuisine and attentive service take center stage.

The Oak Grill specializes in California coastal cuisine crafted with locally sourced and seasonal ingredients, accommodating all dietary preferences.

Paired with exceptional local wines and bespoke cocktails, The Oak Grill x Hotel Cerro promises an unforgettable dining experience for your special day.

Our professional service staff is dedicated to ensuring every detail is flawlessly executed, providing attentive and personalized service that allows you and your guests to fully enjoy the celebration.



Hotel Amenities



- 65 Thoughtfully Appointed Guestrooms & Suites
- Deluxe Mattresses & Premium Bedding
- Mini Fridge & Pour-Over Coffee
- On-Site Restaurant, Bar & Room Service
- Bell & Valet Service
- Complimentary WiFi
- 24-Hour Fitness Center
- Heated Rooftop Pool
- Full-Service Luxury Spa
- Pet-Friendly Rooms
- Edible Garden Access
- ADA-Accessible Rooms
- LEED Silver Certified

Ensure your guests have a seamless stay—reach out to your Sales Manager to arrange a Wedding Room Block

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FIG VERANDA



Grand Wedding Package

up to 60 guests

Ceremony

- 60 Banquet Chairs
- Citrus Infused Ice Water
- (1) Glass of Local Sparkling Wine Upon Guest Arrival (may be moved to cocktail reception or dinner reception)

Cocktail Reception

- (3) High-Top Cocktail Round (white or ivory spandex linen)
- (1) Bar & (2) Bartenders
- (3) Standing Heaters (if desired)

Reception

- Hotel Cerro Banquet Chairs
- 72" or 60" Round Tables
- Sweetheart Table
- Floor-Length Linen (white or ivory)
- Silverware, Glassware, China & White Napkins
- (3) High-Top Cocktail Rounds (white or ivory spandex linen)
- (1) Bar & (2) Bartenders
- (3) Standing Heaters (if desired)

(1) Night Stay in a Garden View Room (based on availability)

Complimentary Menu Tasting for (2)

Optional 1hr. Ceremony Rehearsal

Visit our Weddings » Start Planning page to share your details and access our full pricing guide.

Intimate Wedding Package

up to 35 guests

Ceremony

- 35 Banquet Chairs
- Citrus Infused Ice Water
- (1) Glass of Local Sparkling Wine Upon Guest Arrival (may be moved to cocktail reception or dinner reception)

Reception

- Hotel Cerro Banquet Chairs
- 72" or 60" Round Tables
- Sweetheart Table
- Floor-Length Linen (white or ivory)
- Silverware, Glassware, China & White Napkins
- (3) High-Top Cocktail Rounds (white or ivory spandex linen)
- (1) Bar & (2) Bartenders
- (3) Standing Heaters (if desired)

Cocktail Reception

- (3) High-Top Cocktail Round (white or ivory spandex linen)
- (1) Bar & (2) Bartenders
- (3) Standing Heaters (if desired)

(1) Night Stay in a Garden View Room (based on availability)

Complimentary Menu Tasting for (2)

Optional 1hr. Ceremony Rehearsal

Visit our Weddings » Start Planning page to share your details and access our full pricing guide.

Petite Wedding Package

up to 15 guests

Ceremony

- 15 Banquet Chairs
- Citrus Infused Ice Water
- (1) Glass of Local Sparkling Wine Upon Guest Arrival (may be moved to dinner reception)

Reception

- Hotel Cerro Banquet Chairs
- 60" Round Tables or 6' Conference Tables
- Sweetheart Table
- Floor-Length Linen (white or ivory)
- Silverware, Glassware, China & White Napkins
- (3) High-Top Cocktail Rounds (white or ivory spandex linen)
- (1) Bar & (1) Bartender
- (3) Standing Heaters (if desired)

Optional 1hr. Ceremony Rehearsal

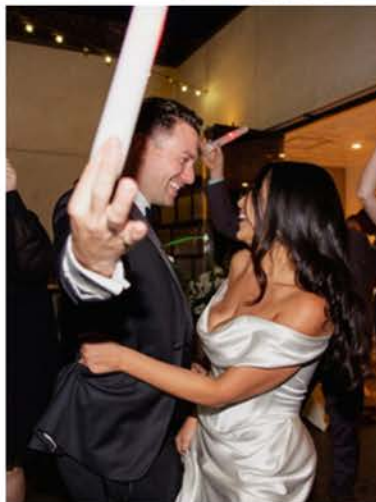
*Available Sunday - Friday

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Inclusions

In addition to the above offerings, all weddings will receive the following:

- On-Site, Day of, Banquet Captain
- Bar Menu and Private Event Signage
- Use of In-House Speakers and Microphone
- Set-up and Breakdown Team
- Custom Floor Plans
- Access to the Edible Garden for Photos
- Marriott BonVoy Meeting Planner or Airline Points



Wedding Details

Securing Your Wedding Date

Upon receiving your initial inquiry, our Wedding Sales Manager will provide a customized proposal based on your preferred date and guest count. We will then schedule a follow-up call to address any questions you may have.

Personalized site tours and consultations are available Monday through Friday between 10:00 AM and 4:00 PM, based on function space availability.

Once you select your wedding date, your Wedding Sales Manager will prepare a contract for your review. To confirm your reservation, Hotel Cerro requires a signed agreement and an initial deposit equal to 50% of the contracted food and beverage minimum, plus the venue fee and associated taxes and fees. The remaining balance will be due 30 days prior to your wedding date.

If you anticipate an increase in your guest count, please notify your Wedding Sales Manager promptly to ensure additional space can be arranged. Should your guest count exceed the agreed attendance in your contract, an additional per-person charge will apply based on the catering menu.

Once your wedding venue and date have been secured with the initial deposit, your Wedding Sales Manager will work closely with you to plan every detail of your special day!

Time Block

Grand and Intimate Weddings include 6.5 hours of event time, with an additional 1.5 hours allocated for vendor setup. Petite Weddings include 5 hours of event time. Extensions beyond the allocated time may be accommodated, subject to space availability, with at least 10 days' advance notice and an additional fee of \$250++ per hour.

In compliance with local noise ordinances, all events must conclude by 10:00 PM. Depending on the venue location and season, additional heaters may be required.

Wedding Coordinator

If you opt not to work with a full-service wedding planner or coordinator throughout the wedding planning process, Hotel Cerro requires a designated point of contact for the day of your wedding. This individual can be a professional or a trusted friend willing to assist.

Ceremony Rehearsal

Hotel Cerro is pleased to arrange a ceremony rehearsal for you and your wedding party. We will schedule your rehearsal date and time 60 days before the day of your wedding ceremony.

Set-Up and Break-Down Times

Your Wedding Sales Manager will confirm the set-up time of your event 2 weeks out. All personal and vendor decorations are required to be removed on the night of the wedding.

Wedding Details

Decorations

Hotel Cerro does not permit anything to be affixed to walls, floors, ceilings, or rooms with nails, staples, or similar materials. Tape and push pins may be used to secure lightweight materials to designated "tack-able" wall surfaces.

All decorations, signs, or displays intended for areas outside the agreed-upon locations must be approved by Hotel Cerro prior to the event. The use of glitter, confetti, birdseed, rice, sparklers, or bubble/fog machines is prohibited without prior written approval. If glitter or confetti is used without approval, a \$500 cleaning fee will apply.

For safety reasons, all candles must be LED; real flame candles are not permitted. All decorations require prior approval from Hotel Cerro to ensure compliance with these guidelines.

Personal Belongings

Hotel Cerro assumes no responsibility for the damage or loss of any merchandise, gifts, or personal items. The hotel reserves the right to inspect and oversee all private events. Personal property brought onto the premises is the sole responsibility of the owner. Items left behind after the event will be held for up to 48 hours before being discarded.

Vendors

All vendors must provide proof of insurance, use the designated receiving entrance, and check in with the resort's Wedding Sales Manager upon arrival. Delivery and pick-up times must be pre-approved by the Wedding Sales Manager in advance.

Service Charges and Associated Fees

A 19% F&B Staff Charge and a 5% F&B House Charge are applied to all Food & Beverage, Meeting Room Rental and Audio Visual pricing, plus applicable taxes. The F&B Staff Charge and/or the F&B House Charge may increase between the time of this Agreement and the time of the event. The increase may be the result of changing market prices, costs, taxes or other objective factors as determined by the Hotel. The Hotel will provide not less than 45 days' notice of such changes, which notice may be by email. You agree to pay the F&B Staff Charge and the F&B House Charge in existence at the time of the event. The F&B Staff Charge is paid in full to employees servicing the event. The F&B House Charge is retained by the Hotel and is used to offset the costs of utilities and equipment, and other non-labor expenses. The F&B House Charge is not a tip or gratuity for services provided by employees and is not distributed to employees.

Jessica Perez

Sales and Event Planning Manager | jperez@azulhg.com | (805) 548.1000 ext. 1005



HOTEL CERRO

SAN LUIS OBISPO, CA